

Case Study: **MANUFACTURING**

Geography: Tanzania

Sector: Manufacturing

Client: Client owns a well-established company with diversified business in Steel, Cement, Paint, Hospitality and Mining sector. Company is located in Dar Es Salaam, Tanzania

- Client Challenge:**
- The client was struggling to source the candidates available in the market with linguistic skills of Portuguese language for their Greenfield project of manufacturing roofing sheets at Mozambique
 - The challenge was to identify an experienced professional willing to migrate to Nacala, Mozambique with required global experience in steel industry
- Our Solution:**
- IMS one world studied their organizations need and lacunas and realized the need of a Senior Business Head and filled up this position
 - Client was also looking to fill different positions in FINANCE and SALES, which IMS one world very promptly closed
- Results:**
- We successfully closed 2 profiles in Finance out of 3, 1 in Sales out of 2, and 1 for Mozambique

This case study is the property of IMS One World. All Case Studies have been inferred from actual live activities. Information provided is factual and in certain cases the figures are referential. Specific client information and data are kept in confidence to protect our clients' business interests. If you have any further questions or want to know more on how IMS can help your business please email us at info@imsoneworld.com

©2018 IMS One World, All Rights Reserved.