

Case Study: PHARMACEUTICAL

Geography: Tanzania

Sector: Pharmaceutical

Client: Client is a distributor of Pharmaceuticals, Medical Devices, Medical Equipment, Laboratory Reagents, Diagnostics, Disinfectants and Antiseptics

Client Challenge: The challenge was to identify an experienced Fresenius Medical Care candidate who has acquired training in Fresenius that too into 4008B, 40008S, 4008S (Classix / Nextgen) model and is willing to relocate to Tanzania.

Our Solution:

- IMS very vigorously started searching candidates for this position through LinkedIn, as the client had searched using other tools and did not get any success. IMS was able to shortlist 3 candidates
- Out of which, 1 candidate with training experience in Hemodialysis and 5+ years of industry experience got selected. We successfully convinced the candidate for the relocation to Tanzania

Results: A successful placement was made

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